

East Side Mosquito Abatement District
Profit & Loss Prev Year Comparison
July through November 2018

	Jul - Nov 18	Jul - Nov 17	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · Tax Revenue				
4080 · Other Receipts	22,347.07	10,592.31	11,754.76	111.0%
Total 4000 · Tax Revenue	22,347.07	10,592.31	11,754.76	111.0%
4910 · Interest Income	19,621.52	11,363.80	8,257.72	72.7%
Total Income	41,968.59	21,956.11	20,012.48	91.2%
Cost of Goods Sold				
5000 · Direct Costs				
5010 · Insecticides	230,088.76	191,757.77	38,330.99	20.0%
5020 · Weedicides	0.00	69.56	-69.56	-100.0%
5030 · Technical Supplies	4,952.47	3,996.94	955.53	23.9%
Total 5000 · Direct Costs	235,041.23	195,824.27	39,216.96	20.0%
Total COGS	235,041.23	195,824.27	39,216.96	20.0%
Gross Profit	-193,072.64	-173,868.16	-19,204.48	-11.1%
Expense				
6000 · Wages & Employee Benefits				
6005 · Wages				
6007 · Wages-Admin & Technical	174,582.48	160,774.12	13,808.36	8.6%
6008 · Wages - Specialties	30,863.00	29,575.00	1,288.00	4.4%
6009 · Wages-Field	236,985.48	247,825.51	-10,840.03	-4.4%
Total 6005 · Wages	442,430.96	438,174.63	4,256.33	1.0%
6020 · Payroll Expenses				
6022 · Social Security Expense	25,850.89	25,636.26	214.63	0.8%
6023 · PARS Expense	1,427.66	1,413.09	14.57	1.0%
6024 · Medicare Expense	6,377.50	6,324.18	53.32	0.8%
6026 · State Unemployment Expense	109.55	131.18	-21.63	-16.5%
Total 6020 · Payroll Expenses	33,765.60	33,504.71	260.89	0.8%
6030 · Workers Compensation Insurance	3,214.02	21,257.36	-18,043.34	-84.9%
6035 · Retirement Expense	92,478.45	76,507.36	15,971.09	20.9%
6037 · PARS Administration Fee	1,782.52	1,747.57	34.95	2.0%
6040 · Group Health Insurance	70,439.65	79,642.84	-9,203.19	-11.6%
6050 · General & Admin Travel	1,756.41	3,476.22	-1,719.81	-49.5%
6055 · Aerial Services	15,610.00	6,940.00	8,670.00	124.9%
6060 · Employee Appreciation	358.32	166.34	191.98	115.4%
6070 · Education Training & Seminars	383.91	420.00	-36.09	-8.6%
6080 · Clothing & Personal Supplies	744.20	820.44	-76.24	-9.3%

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6085 · Laundry Service	6,556.11	5,341.68	1,214.43	22.7%
Total 6000 · Wages & Employee Benefits	669,520.15	667,999.15	1,521.00	0.2%
6200 · Insurance				
6210 · General Liability Insurance	-1,336.94	0.00	-1,336.94	-100.0%
Total 6200 · Insurance	-1,336.94	0.00	-1,336.94	-100.0%
6300 · Occupancy & Equipment				
6305 · Vehicle Maintenance	4,392.02	4,557.92	-165.90	-3.6%
6310 · Spray Maintenance	4,596.41	962.75	3,633.66	377.4%
6315 · Aircraft Maintenance	29,589.69	9,575.42	20,014.27	209.0%
6320 · Building/Grounds Repair & Maint	17,854.24	6,677.25	11,176.99	167.4%
6330 · Insurance Deductible	0.00	1,000.00	-1,000.00	-100.0%
6340 · Shop Tools	84.63	271.35	-186.72	-68.8%
6345 · Tools	30.66	151.00	-120.34	-79.7%
6350 · Gas & Oil - Vehicles & Sprayers	27,493.38	24,796.42	2,696.96	10.9%
6355 · Gas & Oil - Aircraft	438.09	0.00	438.09	100.0%
6360 · Utilities - Electricity	5,891.76	7,778.16	-1,886.40	-24.3%
6365 · Utilities - Heating	0.00	1,123.79	-1,123.79	-100.0%
6370 · Telephone	2,934.57	2,985.18	-50.61	-1.7%
6375 · Service Agreements	5,319.50	2,320.00	2,999.50	129.3%
6380 · Cleaning & Misc Supplies	696.80	353.57	343.23	97.1%
Total 6300 · Occupancy & Equipment	99,321.75	62,552.81	36,768.94	58.8%
6400 · Marketing				
6410 · Advertising	3,950.00	5,768.14	-1,818.14	-31.5%
6420 · Promotional	656.67	55.00	601.67	1,094.0%
Total 6400 · Marketing	4,606.67	5,823.14	-1,216.47	-20.9%
6500 · Administrative Expenses				
6510 · Professional & Specialized Serv	9,428.00	13,218.50	-3,790.50	-28.7%
6540 · Trustee Fees	2,400.00	2,800.00	-400.00	-14.3%
6550 · General Dues & Subscriptions	6,740.00	5,562.00	1,178.00	21.2%
6590 · Office Expense	2,477.92	1,504.10	973.82	64.7%
Total 6500 · Administrative Expenses	21,045.92	23,084.60	-2,038.68	-8.8%
Total Expense	793,157.55	759,459.70	33,697.85	4.4%
Net Ordinary Income	-986,230.19	-933,327.86	-52,902.33	-5.7%
Other Income/Expense				
Other Expense				
8000 · Other Expense				
8010 · Taxes & Assessments	185.24	177.34	7.90	4.5%

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Accrual Basis

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Total 8000 · Other Expense	185.24	177.34	7.90	4.5%
9000 · Fixed Assets Expense				
9015 · Vehicle Lease Program	24,285.00	14,891.00	9,394.00	63.1%
9040 · Operating Equipment Expense	79,888.97	31,068.00	48,820.97	157.1%
Total 9000 · Fixed Assets Expense	104,173.97	45,959.00	58,214.97	126.7%
Total Other Expense	104,359.21	46,136.34	58,222.87	126.2%
Net Other Income	-104,359.21	-46,136.34	-58,222.87	-126.2%
Net Income	<u>-1,090,589.40</u>	<u>-979,464.20</u>	<u>-111,125.20</u>	<u>-11.4%</u>