

East Side Mosquito Abatement District
Profit & Loss Prev Year Comparison
July through August 2018

| | Jul - Aug 18 | Jul - Aug 17 | \$ Change | % Change |
|---|--------------------|-------------------|-------------------|---------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 4000 · Tax Revenue | | | | |
| 4080 · Other Receipts | 16,682.02 | 5,916.88 | 10,765.14 | 181.9% |
| Total 4000 · Tax Revenue | 16,682.02 | 5,916.88 | 10,765.14 | 181.9% |
| Total Income | 16,682.02 | 5,916.88 | 10,765.14 | 181.9% |
| Cost of Goods Sold | | | | |
| 5000 · Direct Costs | | | | |
| 5010 · Insecticides | 202,479.08 | 97,789.56 | 104,689.52 | 107.1% |
| 5020 · Weedicides | 0.00 | 69.56 | -69.56 | -100.0% |
| 5030 · Technical Supplies | 1,330.23 | 2,312.59 | -982.36 | -42.5% |
| Total 5000 · Direct Costs | 203,809.31 | 100,171.71 | 103,637.60 | 103.5% |
| Total COGS | 203,809.31 | 100,171.71 | 103,637.60 | 103.5% |
| Gross Profit | -187,127.29 | -94,254.83 | -92,872.46 | -98.5% |
| Expense | | | | |
| 6000 · Wages & Employee Benefits | | | | |
| 6005 · Wages | | | | |
| 6007 · Wages-Admin & Technical | 68,624.42 | 60,158.00 | 8,466.42 | 14.1% |
| 6008 · Wages - Specialties | 12,170.00 | 11,830.00 | 340.00 | 2.9% |
| 6009 · Wages-Field | 104,262.05 | 109,918.00 | -5,655.95 | -5.2% |
| Total 6005 · Wages | 185,056.47 | 181,906.00 | 3,150.47 | 1.7% |
| 6020 · Payroll Expenses | | | | |
| 6022 · Social Security Expense | 10,703.72 | 10,581.46 | 122.26 | 1.2% |
| 6023 · PARS Expense | 704.26 | 646.40 | 57.86 | 9.0% |
| 6024 · Medicare Expense | 2,667.01 | 2,624.91 | 42.10 | 1.6% |
| 6026 · State Unemployment Expense | 41.34 | 56.22 | -14.88 | -26.5% |
| Total 6020 · Payroll Expenses | 14,116.33 | 13,908.99 | 207.34 | 1.5% |
| 6030 · Workers Compensation Insurance | 7,975.76 | 9,067.96 | -1,092.20 | -12.0% |
| 6035 · Retirement Expense | 36,761.90 | 30,530.86 | 6,231.04 | 20.4% |
| 6037 · PARS Administration Fee | 704.52 | 345.35 | 359.17 | 104.0% |
| 6040 · Group Health Insurance | 34,384.71 | 37,938.43 | -3,553.72 | -9.4% |
| 6050 · General & Admin Travel | 20.71 | 0.00 | 20.71 | 100.0% |
| 6055 · Aerial Services | 11,265.00 | 3,360.00 | 7,905.00 | 235.3% |
| 6080 · Clothing & Personal Supplies | 200.29 | 765.46 | -565.17 | -73.8% |
| 6085 · Laundry Service | 3,240.91 | 2,388.45 | 852.46 | 35.7% |
| Total 6000 · Wages & Employee Benefits | 293,726.60 | 280,211.50 | 13,515.10 | 4.8% |
| 6300 · Occupancy & Equipment | | | | |

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| 6305 · Vehicle Maintenance | 619.96 | 2,094.98 | -1,475.02 | -70.4% |
| 6310 · Spray Maintenance | 3,622.15 | 554.86 | 3,067.29 | 552.8% |
| 6315 · Aircraft Maintenance | 20,590.59 | 8,970.42 | 11,620.17 | 129.5% |
| 6320 · Building/Grounds Repair & Maint | 7,833.51 | 865.14 | 6,968.37 | 805.5% |
| 6340 · Shop Tools | 62.00 | 246.55 | -184.55 | -74.9% |
| 6350 · Gas & Oil - Vehicles & Sprayers | 16,392.55 | 12,787.36 | 3,605.19 | 28.2% |
| 6360 · Utilities - Electricity | 2,956.43 | 4,203.31 | -1,246.88 | -29.7% |
| 6370 · Telephone | 788.32 | 965.16 | -176.84 | -18.3% |
| 6375 · Service Agreements | 2,084.88 | 0.00 | 2,084.88 | 100.0% |
| 6380 · Cleaning & Misc Supplies | 215.75 | 202.54 | 13.21 | 6.5% |
| Total 6300 · Occupancy & Equipment | 55,166.14 | 30,890.32 | 24,275.82 | 78.6% |
| 6400 · Marketing | | | | |
| 6410 · Advertising | 0.00 | 5,768.14 | -5,768.14 | -100.0% |
| 6420 · Promotional | 647.19 | 55.00 | 592.19 | 1,076.7% |
| Total 6400 · Marketing | 647.19 | 5,823.14 | -5,175.95 | -88.9% |
| 6500 · Administrative Expenses | | | | |
| 6510 · Professional & Specialized Serv | 8,464.00 | 13,218.50 | -4,754.50 | -36.0% |
| 6540 · Trustee Fees | 900.00 | 1,200.00 | -300.00 | -25.0% |
| 6590 · Office Expense | 741.74 | 459.61 | 282.13 | 61.4% |
| Total 6500 · Administrative Expenses | 10,105.74 | 14,878.11 | -4,772.37 | -32.1% |
| Total Expense | 359,645.67 | 331,803.07 | 27,842.60 | 8.4% |
| Net Ordinary Income | -546,772.96 | -426,057.90 | -120,715.06 | -28.3% |
| Other Income/Expense | | | | |
| Other Expense | | | | |
| 9000 · Fixed Assets Expense | | | | |
| 9015 · Vehicle Lease Program | 9,714.00 | 0.00 | 9,714.00 | 100.0% |
| 9040 · Operating Equipment Expense | 3,000.00 | 31,068.00 | -28,068.00 | -90.3% |
| Total 9000 · Fixed Assets Expense | 12,714.00 | 31,068.00 | -18,354.00 | -59.1% |
| Total Other Expense | 12,714.00 | 31,068.00 | -18,354.00 | -59.1% |
| Net Other Income | -12,714.00 | -31,068.00 | 18,354.00 | 59.1% |
| Net Income | -559,486.96 | -457,125.90 | -102,361.06 | -22.4% |