

East Side Mosquito Abatement District
Profit & Loss Prev Year Comparison
 July 2018 through March 2019

	Jul '18 - Mar 19	Jul '17 - Mar 18	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · Tax Revenue				
4010 · Current Secured	1,180,268.53	1,121,293.19	58,975.34	5.3%
4020 · Current Unsecured	116,444.72	108,750.28	7,694.44	7.1%
4030 · Prior Years	783.97	343.63	440.34	128.1%
4040 · Homeowners Property Insurance	32,034.93	30,136.98	1,897.95	6.3%
4050 · All Other Apportionments	81,346.99	67,361.59	13,985.40	20.8%
4080 · Other Receipts	25,146.13	35,715.13	-10,569.00	-29.6%
Total 4000 · Tax Revenue	1,436,025.27	1,363,600.80	72,424.47	5.3%
4910 · Interest Income	38,604.77	20,692.47	17,912.30	86.6%
Total Income	1,474,630.04	1,384,293.27	90,336.77	6.5%
Cost of Goods Sold				
5000 · Direct Costs				
5010 · Insecticides	230,185.78	201,507.83	28,677.95	14.2%
5020 · Weedicides	0.00	69.56	-69.56	-100.0%
5030 · Technical Supplies	6,099.81	3,996.94	2,102.87	52.6%
Total 5000 · Direct Costs	236,285.59	205,574.33	30,711.26	14.9%
Total COGS	236,285.59	205,574.33	30,711.26	14.9%
Gross Profit	1,238,344.45	1,178,718.94	59,625.51	5.1%
Expense				
6000 · Wages & Employee Benefits				
6005 · Wages				
6007 · Wages-Admin & Technical	319,789.84	299,479.40	20,310.44	6.8%
6008 · Wages - Specialties	58,375.40	55,692.36	2,683.04	4.8%
6009 · Wages-Field	299,441.48	307,581.51	-8,140.03	-2.7%
Total 6005 · Wages	677,606.72	662,753.27	14,853.45	2.2%
6020 · Payroll Expenses				
6022 · Social Security Expense	39,549.28	39,096.28	453.00	1.2%
6023 · PARS Expense	1,427.66	1,413.09	14.57	1.0%
6024 · Medicare Expense	9,764.22	9,570.96	193.26	2.0%
6026 · State Unemployment Expense	4,104.47	4,147.46	-42.99	-1.0%
Total 6020 · Payroll Expenses	54,845.63	54,227.79	617.84	1.1%
6030 · Workers Compensation Insuran...	11,768.48	30,567.64	-18,799.16	-61.5%
6035 · Retirement Expense	170,271.29	141,079.30	29,191.99	20.7%
6037 · PARS Administration Fee	3,218.40	3,155.45	62.95	2.0%
6040 · Group Health Insurance	126,562.55	137,505.43	-10,942.88	-8.0%
6045 · Medical Supplies	212.60	7.55	205.05	2,715.9%

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6050 · General & Admin Travel	17,928.67	18,401.57	-472.90	-2.6%
6055 · Aerial Services	17,060.00	8,190.00	8,870.00	108.3%
6060 · Employee Appreciation	242.16	1,957.21	-1,715.05	-87.6%
6070 · Education Training & Seminars	432.89	504.00	-71.11	-14.1%
6075 · General Special District	0.00	37.00	-37.00	-100.0%
6080 · Clothing & Personal Supplies	823.31	1,191.24	-367.93	-30.9%
6085 · Laundry Service	9,835.07	9,044.51	790.56	8.7%
Total 6000 · Wages & Employee Benefits	1,090,807.77	1,068,621.96	22,185.81	2.1%
6200 · Insurance				
6210 · General Liability Insurance	-1,336.94	7,327.93	-8,664.87	-118.2%
6230 · Aircraft Insurance	12,877.00	11,950.00	927.00	7.8%
6235 · Agency Fee	644.00	1,331.00	-687.00	-51.6%
Total 6200 · Insurance	12,184.06	20,608.93	-8,424.87	-40.9%
6300 · Occupancy & Equipment				
6305 · Vehicle Maintenance	6,005.00	6,230.37	-225.37	-3.6%
6310 · Spray Maintenance	4,978.35	1,793.66	3,184.69	177.6%
6315 · Aircraft Maintenance	29,902.62	15,360.42	14,542.20	94.7%
6320 · Building/Grounds Repair & Maint	19,734.75	8,642.93	11,091.82	128.3%
6330 · Insurance Deductible	0.00	1,000.00	-1,000.00	-100.0%
6340 · Shop Tools	687.46	730.93	-43.47	-6.0%
6345 · Tools	181.67	151.00	30.67	20.3%
6350 · Gas & Oil - Vehicles & Sprayers	31,100.11	27,237.95	3,862.16	14.2%
6355 · Gas & Oil - Aircraft	438.09	289.51	148.58	51.3%
6360 · Utilities - Electricity	9,083.03	10,798.25	-1,715.22	-15.9%
6365 · Utilities - Heating	1,009.62	2,878.35	-1,868.73	-64.9%
6370 · Telephone	5,292.05	5,775.91	-483.86	-8.4%
6375 · Service Agreements	9,469.50	3,400.00	6,069.50	178.5%
6380 · Cleaning & Misc Supplies	1,081.71	612.53	469.18	76.6%
6390 · Security Services	30.13	0.00	30.13	100.0%
Total 6300 · Occupancy & Equipment	118,994.09	84,901.81	34,092.28	40.2%
6400 · Marketing				
6410 · Advertising	3,950.00	5,866.13	-1,916.13	-32.7%
6420 · Promotional	696.67	55.00	641.67	1,166.7%
Total 6400 · Marketing	4,646.67	5,921.13	-1,274.46	-21.5%
6500 · Administrative Expenses				
6510 · Professional & Specialized Serv	30,066.00	25,615.50	4,450.50	17.4%
6540 · Trustee Fees	4,400.00	5,100.00	-700.00	-13.7%
6550 · General Dues & Subscriptions	6,740.00	5,562.00	1,178.00	21.2%
6590 · Office Expense	8,730.90	4,580.96	4,149.94	90.6%
Total 6500 · Administrative Expenses	49,936.90	40,858.46	9,078.44	22.2%

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Total Expense	1,276,569.49	1,220,912.29	55,657.20	4.6%
Net Ordinary Income	-38,225.04	-42,193.35	3,968.31	9.4%
Other Income/Expense				
Other Expense				
8000 · Other Expense				
8010 · Taxes & Assessments	974.24	966.34	7.90	0.8%
Total 8000 · Other Expense	974.24	966.34	7.90	0.8%
9000 · Fixed Assets Expense				
9015 · Vehicle Lease Program	43,713.00	34,564.00	9,149.00	26.5%
9030 · Aircraft Expense	0.00	52,004.80	-52,004.80	-100.0%
9040 · Operating Equipment Expense	85,202.98	31,068.00	54,134.98	174.3%
Total 9000 · Fixed Assets Expense	128,915.98	117,636.80	11,279.18	9.6%
9110 · Contingencies	0.00	4,493.68	-4,493.68	-100.0%
Total Other Expense	129,890.22	123,096.82	6,793.40	5.5%
Net Other Income	-129,890.22	-123,096.82	-6,793.40	-5.5%
Net Income	<u>-168,115.26</u>	<u>-165,290.17</u>	<u>-2,825.09</u>	<u>-1.7%</u>